

# STAND BOOKING REQUEST



**DATE**  
DD / MM / AA

**CONTRACT NUMBER**

Please fill out the following form with the required information and send it to Daniel Leal Caicedo d.leal@koelnmesse.co, Koelnmesse S.A.S Calle 36 N° 25 – 15 Bogotá – Colombia, or to Mr. Leonardo Henriquez Escandon, lescandon@corferias.com, from the International Business Department of CORFERIAS, at Carrera 37 N° 24 - 67, Bogotá D.C.

This form should be duly signed by a legal representative of the company and sent via e-mail along with a photocopy of an official document showing the company's tax ID number and a passport copy of the legal representative who signed this document.

Relevant information given below will be included in the official catalog of the fair, the identification of national and international buyers and pre-enrollment to the business matchmaking once the respective contract hire has been signed.

For the purpose of taking part in Andina Pack which will take place in November 9-12, 2021 at Bogota, D.C. / Colombia and acting in the name of and representing the company, we hereby reserve our place, agreeing to the provisions contained in the Participation Regulations for this event and others set forth by the Fair Committee of Andina Pack.

## I. EXIBITHOR GENERAL INFORMATION

Tax ID Number		Company name			Commercial acronym	
Address		City	ZIP-Code	Country	Telephone	Fax
ISIC Code	Corporate e-mail			Website		
Legal Representative and Directors information						
ID Number	Legal Representative Name	Position	Telephone	Cell phone	E - mail	
ID Number	Legal Representative Name	Position	Telephone	Cell phone	E - mail	
Contact person for the exhibition						
ID Number	Legal Representative Name	Position	Telephone	Cell phone	E - mail	
Requires cornice installation (basic assembly) in the stand <input type="checkbox"/> Yes <input type="checkbox"/> No			Commercial Name of the Company for publication in <u>the exhibitor's catalogue</u>			

If you selected YES, write the name of the company that you would like to appear on the cornice of the stand

## Stand construction

Please indicate your preference of stand construction (tick only one)

Basic Assembly (standard shell scheme included in the rental price)     Premium standard shell schemes (price upon request)     Individual stand construction with own stand constructor

## For this event we have booked the following exhibition areas

Hall	Level / Floor	Stand	Unit rate	amount sqm (m <sup>2</sup> )	Sub total	VAT (19 %)	Total Rate

Notes:

## II. CLASSIFICATION OF THE EXHIBITING COMPANY

Please identify the **Economic Activity** of your company

- |   |  |  |  |
|---|--|--|--|
| <input type="checkbox"/> AG Agricultural          | <input type="checkbox"/> CY Wholesale Marketer | <input type="checkbox"/> FB Manufacturer | <input type="checkbox"/> SS Social Services    |
| <input type="checkbox"/> AP Public Administration | <input type="checkbox"/> CN Retail Marketer    | <input type="checkbox"/> IM Importer     | <input type="checkbox"/> RE Representative     |
| <input type="checkbox"/> CA Consultant            | <input type="checkbox"/> DT Distributor        | <input type="checkbox"/> PC Livestock    | <input type="checkbox"/> Other (Specify) _____ |
| <input type="checkbox"/> CT Construction          | <input type="checkbox"/> EX Exporter           | <input type="checkbox"/> SR Services     |  |

Origin of the Company:

- |   |   |
|---|---|
| <input type="checkbox"/> National with Colombian Tax ID Number                        | <input type="checkbox"/> National Representation w/ Colombian Tax ID (Number) |
| <input type="checkbox"/> Multinational with Colombian Tax ID (Number)                 | <input type="checkbox"/> International with Foreign Tax ID                    |
| <input type="checkbox"/> Joint Participation w/Companies with Foreign Tax ID (Number) |   |

Size of the company

- Microbusiness (fewer than 10 employees)  
 Small (11 to 50 employees)  
 Medium (51 to 200 employees)  
 Large (more than 200 employees)  
 Multinational

Type of company

- |  |   |
|--|---|
| <input type="checkbox"/> PR Private                      | <input type="checkbox"/> OI International Body  |
| <input type="checkbox"/> EO Official Entity - Government | <input type="checkbox"/> EM Embassy             |
| <input type="checkbox"/> GA Guild - Association          | <input type="checkbox"/> CC Chamber of Commerce |

If your company belongs to a Guild - Association, please indicate which one.

### III. PRODUCTS AND SERVICES

#### Main product segment/group

**Mandatory field.** Please mark the core product segment your company is mainly dealing with (tick only one). This information is required in order to allocate your company in the appropriate segment when categorizing the halls, catalogue and exhibitor search for Andina-Pack 2021.

- Food and beverages technology and processing   
  Transformation, Printing and codification   
  Raw material, supplies and finished package  
 Pharma and cosmetics   
  Materials handling

Are you participating with an international delegation?

- Yes   
  No

#### 1. FOOD AND BEVERAGE PROCESSING

Individual machines, plant parts and complete plants for the production and processing of:

1	Basic food and ingredients product technology	2	Technology for bakery products	3	Sweets and Snack Technology	4	Pasta manufacturing technology
5	Meat Processing Technology (Beef, Poultry and pork)	6	Fish Processing Technology	7	Vegetable and Fruit Technology	8	Delicatessen and Convenience Food Technology
9	Technology for the dairy industry	10	Technology for ice cream	11	Beverage Technology	12	Technology for stimulant drinks and tobacco
13	Technology for animal food	14	Technology for coffee and tea	15	Refinement Technology		

#### 2. PROCESSING FOR PHARMACEUTICALS AND COSMETIC PRODUCTS

Individual machines, plant parts and complete plants for the production and processing of:

16	Basic cosmetic technology	17	Complementary and alternative medicine	18	Personal Care	19	Flax industry and CBD
20	Pharmaceutical extruders	21	Feeding equipment	22	Granulation equipment	23	Fillers
24	Mixing equipment	25	Transport equipment	26	Metal detection	27	Mills (size reduction equipment)
28	Pharmaceutical Drying equipment						

#### 3. PACKAGING AND WRAPPING TECHNOLOGY

Production of containers, packaging, filling and sealing machines for:

29	Injection moulding	30	Blow molding	31	Thermoforming	32	Metal containers
33	Flexible packaging	34	Extruded films	35	Glass packaging	36	Wood packaging material
37	Folding boxes	38	Corrugated cardboard boxes	39	Protective packaging	40	Weighing and filling machines
41	Aerosol	42	Molded pulp	43	Re-sealable package	44	Tubular bags
45	Blister packaging	46	Skin Pack	47	Other packaging technologies	48	Máquinas de pesaje y llenado
49	Cleaning and tempering machines	50	Sorting machines	51	Conditioning Machines	52	Clipping machines
53	Mixing Machines	54	Sealing Machines	55	Shrink film wrapping	56	Stretch wrapping
57	Strapping machines	58	Additional services	59	Auxiliary machines		

#### 4. PRODUCTS AND MATERIALS FOR PACKAGING AND WRAPPING

Different types of materials, packages and containers

60	Paper and cardboard (Cellulose)	61	Corrugated cardboard	62	Packaging Polymers	63	Closures, lids, corks, etc.
64	Adhesives	65	Barrier Solutions	66	Edible packaging	67	Security Seals and Security Bands
68	Materials with less environmental impact	69	Materials to extend shelf life	70	Wrapping materials	71	Smart packaging
72	Prepared food packaging	73	Different types of packaging	74	Supplementary materials		

## 5. CONVERT, PRINTING AND LABELING

### Equipment, supplies and services for printing and labelling

75	Flexography, lithography and engraving	76	Screen printing, hot stamping, heat transfer and pad printing.	77	Label materials	78	Labeling equipment (dispensers, printers and applicators)
79	Digital printing press	80	Short-run technologies	81	New printing technologies	82	New ink technologies
83	Pre-press technologies	84	Anti-counterfeiting technologies	85	Inks and coatings	86	Design and CAD/CAM

## 6. INTRALOGISTICS, HANDLING AND STORAGE

### Basic intralogistics, materials and handling equipment, and automation technology

87	Storage facilities, silo plants, tanks	88	Technical building equipment	89	Data acquisition and processing machines and equipment	90	In-house mobilisation and transport equipment Occupational health and safety, fire protection
91	Occupational health and safety, fire protection	92	Energy, water, waste water	93	Cooling plants	94	Cold storage technology
95	Waste disposal, recycling, environmental protection	96	Management software for storage and inventory control	97	Ventilation, air conditioning and heating technology	98	Transport equipment (conveyors, cranes, industrial trucks, etc.)
99	Positioning equipment	100	Load unit formation equipment	101	Identification and control equipment (barcodes, RFID, etc.) Storage equipment	102	Storage equipment
103	Bulk handling equipment	104	Complete solutions	105	Software design	106	Components and parts
107	Installation and commissioning	108	Consulting services	109	Maintenance services		

## 7. ADDITIVES, AUXILIARY MATERIALS AND EQUIPMENT

### Additives, preservatives and other equipment used in food processing and pharmaceutical manufacturing

110	Preservatives and additives	111	Pigments and colouring ingredients	112	Auxiliary materials	113	Chemicals and reagents for analysis
114	Floor and ceiling covering systems	115	Cleaning and hygiene equipment	116	Disinfection equipment	117	Sterilisation equipment
118	Devices for measuring product moisture, rapid determination	119	Temperature measurement and control equipment				

## 8. FOOD SAFETY AND INNOVATION TECHNOLOGIES

### Analytical services, laboratory, measurement technology and hygiene

120	Research and development	121	Hygiene technology	122	Start-Ups	123	Innovative solutions
124	New technological approaches	125	Analysis, laboratory and measurement equipment	126	Biotechnology and bioanalytical equipment	127	Consulting and learning

## 14. OTHER PRODUCTS AND/OR SERVICES (SPECIFY)

*\* Please use this field in case you do not find your product in the items described previously \**

Please provide details of the Products and/or Services that you will exhibit at the Fair

Please specify the product Brands that you will exhibit at the Fair

Please specify the Countries of Origin of the products that you will exhibit at the Fair

## IV. POTENTIAL BUYERS

**In order to organize and promote a fair that increasingly meets the exhibitors' needs and to ensure that the appropriate buyers are at the fair, we kindly ask you to fill in the items below**

Indicate the purpose of your participation as an exhibitor

- |   |  |  |  |
|---|--|--|--|
| <input type="checkbox"/> Gaining contracts and orders                                 | <input type="checkbox"/> Market overview               | <input type="checkbox"/> Launch of new products/services | <input type="checkbox"/> Acquiring agents                          |
| <input type="checkbox"/> Attracting new customers, maintaining customer relationships | <input type="checkbox"/> Cultivation of markets images | <input type="checkbox"/> Cooperation /granting licenses  | <input type="checkbox"/> Other objectives (please state):<br>_____ |

**Potential National Buyers**

Please give further information on Potential National Buyers that you would like to contact (you may attach the list) as follows:

Company	Economic activity	Contact/Position	Telephone	E-mail	Country / City

**Potential International Buyers**

Please give further information on the Potential International Buyers that you would like to contact (you may attach the list) as follows:

Company	Economic activity	Contact/Position	Telephone	E-mail	Country / City

Select the Size of the Company that you would like to contact

- Microbusiness    
  Small    
  Medium    
  Large    
  Multinational

**América**

- U.S.A    
  Rest of Central America  
 Canadá    
  Rest of South America  
 Mexico  
 Colombia  
 Brazil

**Europe**

- Western Europe  
 Northern Europe  
 Southern Europe  
 Russia  
 Turkey  
 Rest of Eastern Europe

**Asia**

- China  
 Japan  
 Southeast Asia  
 India  
 Middle East

**Africa**

- Southern Africa  
 Western Africa  
 Eastern Africa  
 Northern Africa

**Oceania**

- Australia  
 New Zealand  
 Rest of Oceania

**Exhibitor delegates for International Negotiations and Business Matchmaking**

ID Number	Full names	Position	Telephone	Cell phone	E-mail

**V. METHOD OF PAYMENT**

**National Payment:**

- 30% upon contract signature  
 30% Before February 28th 2021  
 40% Before September 19th 2021

**National payments**

**Beneficiary:** Corporación de Ferias y Exposiciones S.A  
**Beneficiary's account number:** 481800000764  
**Beneficiary Bank:** Banco Davivienda  
**Fair Code:** 73-36

**Internacional Payments:**

- 30% upon contract signature  
 70% Before September 7th, 2021

**International payments**

**Beneficiary:** Corporación de Ferias y Exposiciones SA  
**Beneficiary's account number:** 80100004343 / **Beneficiary Bank:** Bancolombia Panamá S.A  
**SWIFT Code:** COLOPAPA / **Address:** Calle 47 y Aquilino de la Guardia. Plaza Marbella. Edificio Bancolombia. Apartado .0816-03320. Panamá - República de Panamá  
**Tel:** (507) 2 63 69 55- 2 08 97 00 / **Intermediary Bank:** Citibank N.A. New York , USA  
**Aba:** 021000089 / **Swift:** CITIUS33  
**Bancolombia Panama's account number in Citibank N.Y:** 36009162

**Terms and Conditions**

- The subscriber guarantees and agrees that the products registered in the present Stand Booking, are the only products that will be exhibited in the hired area and are related to the theme of the fair or event.
- The subscriber declares that the information provided is truthful, complete, accurate, update-to-date and authorizes that this information is provided to the operators and those who use it, with commercial intentions:  Yes  No
- The subscriber states and warrants that the activities developed through his company have all permits and licenses required for execution.
- The subscriber agrees that in case of withdrawal or cancellation of this reservation, the amount delivered as an advance payment, without exceeding the 30% from the total value of the contract, shall be property of Corferias, without prejudice legal actions that may be held.
- This document provides executive merit for the parties involved.
- The subscriber agrees to the conditions of participation set forth by the organizers:  Yes  No

Type of Exhibitor

- New    
  Former    
  Past, renewing

Years of Participation: \_\_\_\_\_

Exhibiting Company Legal Representative Signature

Full names: \_\_\_\_\_ ID: \_\_\_\_\_

**FOR USE EXCLUSIVELY BY THE CORPORATION**

Corferias Sales Coordinator Name

Report Date  
 DD /MM / YY  
 Time:

Notes: